

Regulatory information



2018 Consolidated financial statements

BANCO COMERCIAL PORTUGUÊS

CONSOLIDATED INCOME STATEMENTS FOR THE YEARS ENDED 31 DECEMBER 2018

| | | (Thousands of euros) |
|--|-----------|----------------------|
| | 2018 | 2017 (*) |
| Interest and similar income | 1,889,739 | 1,914,210 |
| Interest expense and similar charges | (466,108) | (522,935) |
| NET INTEREST INCOME | 1,423,631 | 1,391,275 |
| Dividends from equity instruments | 636 | 1,754 |
| Net fees and commissions income | 684,019 | 666,697 |
| Net gains / (losses) from financial operations at fair value through profit or loss | 638 | 13,964 |
| Net gains / (losses) from foreign exchange | 75,355 | 72,460 |
| Net gains / (losses) from hedge accounting operations | 2,552 | (32,753) |
| Net gains / (losses) from derecognition of assets and financial liabilities measured at amortised cost | (49,432) | (8,325) |
| Net gains / (losses) from derecognition of financial assets measured at fair value | | |
| through other comprehensive income | 49,435 | n.a. |
| Net gains / (losses) from financial assets available for sale | n.a. | 103,030 |
| Net gains from insurance activity | 8,477 | 4,212 |
| Other operating income / (loss) | (135,878) | (110,606) |
| TOTAL OPERATING INCOME | 2,059,433 | 2,101,708 |
| Staff costs | 592,792 | 526,577 |
| Other administrative costs | 376,676 | 374,022 |
| Amortisations and depreciations | 57,745 | 53,582 |
| TOTAL OPERATING EXPENSES | 1,027,213 | 954,181 |
| OPERATING NET INCOME BEFORE PROVISIONS AND IMPAIRMENTS | 1,032,220 | 1,147,527 |
| Impairment for financial assets measured at amortised cost | (465,468) | (623,708) |
| Impairment for financial assets measured at fair value | | |
| through other comprehensive income | 1,092 | n.a. |
| Impairment for financial assets available for sale | n.a. | (63,421) |
| Impairment for other assets | (79,037) | (220,973) |
| Other provisions | (57,689) | (16,710) |
| NET OPERATING INCOME / (LOSS) | 431,118 | 222,715 |
| Share of profit of associates under the equity method | 89,175 | 91,637 |
| Gains / (losses) arising from sales of subsidiaries and other assets | 37,916 | 4,139 |
| NET INCOME / (LOSS) BEFORE INCOME TAXES | 558,209 | 318,491 |
| Income taxes | | |
| Current | (105,559) | (102,113) |
| Deferred | (32,458) | 71,954 |
| INCOME AFTER INCOME TAXES FROM CONTINUING OPERATIONS | 420,192 | 288,332 |
| Income arising from discontinued or discontinuing operations | (1,318) | 1,225 |
| NET INCOME AFTER INCOME TAXES | 418,874 | 289,557 |
| Net income for the year attributable to: | , | |
| Bank's Shareholders | 301,065 | 186,391 |
| Non-controlling interests | 117,809 | 103,166 |
| NET INCOME FOR THE YEAR | 418,874 | 289,557 |
| Earnings per share (in Euros) | 710,077 | 209,337 |
| Basic | 0.020 | 0.014 |
| Diluted | 0.020 | 0.014 |
| Diluted | 0.020 | 0.014 |

^(*) The balances for the year ended 31 December 2017 consider the alignment with the new presentation requirements established by IFRS 9. These balances are presented exclusively for comparative purposes and have not been restated following the adoption of IFRS 9, with reference to 1 January 2018, as allowed by IFRS 9.



BANCO COMERCIAL PORTUGUÊS

CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2018 AND 2017

| | | (Thousands of euros) | |
|--|----------------|----------------------|--|
| | 2018 | 2017 (*) | |
| ASSETS | | | |
| Cash and deposits at Central Banks | 2,753,839 | 2,167,934 | |
| Demand deposits at credit institutions | 326,707 | 295,532 | |
| Financial assets measured at amortised cost | | | |
| Loans and advances to credit institutions | 890,033 | 1,065,568 | |
| Loans and advances to customers | 45,560,926 | 45,625,972 | |
| Debt securities | 3,375,014 | 2,007,520 | |
| Financial assets measured at fair value through profit or loss | | | |
| Financial assets held for trading | 870,454 | 897,734 | |
| Financial assets not held for trading mandatorily at fair value through profit or loss | 1,404,684 | n.a. | |
| Financial assets designated at fair value through profit or loss | 33,034 | 142,336 | |
| Financial assets measured at fair value through other comprehensive income | 13,845,625 | n.a. | |
| Financial assets available for sale | n.a. | 11,471,847 | |
| Financial assets held to maturity | n.a. | 411,799 | |
| Assets with repurchase agreement | 58,252 | _ | |
| Hedging derivatives | 123,054 | 234,345 | |
| Investments in associated companies | 405,082 | 571,362 | |
| Non-current assets held for sale | 1,868,458 | 2,164,567 | |
| Investment property | 11,058 | 12,400 | |
| Other tangible assets | 461,276 | 490,423 | |
| Goodwill and intangible assets | 174,395 | 164,406 | |
| Current tax assets | 32,712 | 25,914 | |
| Deferred tax assets | 2,916,630 | 3,137,767 | |
| Other assets | 811,816 | 1,052,024 | |
| TOTAL ASSETS | 75,923,049 | 71,939,450 | |
| LIABILITIES | 7 5,7 2 5,6 17 | 7 1,353, 150 | |
| Financial liabilities measured at amortised cost | | | |
| Resources from credit institutions | 7,752,796 | 7,487,357 | |
| Resources from customers | 52,664,687 | 48,285,425 | |
| Non subordinated debt securities issued | 1,686,087 | 2,066,538 | |
| Subordinated debt | 1,072,105 | 1,169,062 | |
| Financial liabilities at fair value through profit or loss | 1,072,103 | 1,109,002 | |
| | 227.000 | 399,101 | |
| Financial liabilities held for trading | 327,008 | • | |
| Financial liabilities measured at fair value through profit or loss | 3,603,647 | 3,843,645 | |
| Hedging derivatives | 177,900 | 177,337 | |
| Provisions Constitution Constitut | 350,832 | 324,158 12.568 | |
| Current tax liabilities | 18,547 | , | |
| Deferred tax liabilities | 5,460 | 6,030 | |
| Other liabilities | 1,300,074 | 988,493 | |
| TOTAL LIABILITIES | 68,959,143 | 64,759,714 | |
| EQUITY | | | |
| Share capital | 4,725,000 | 5,600,738 | |
| Share premium | 16,471 | 16,471 | |
| Preference shares | - | 59,910 | |
| Other equity instruments | 2,922 | 2,922 | |
| Legal and statutory reserves | 264,608 | 252,806 | |
| Treasury shares | (74) | (293) | |
| Reserves and retained earnings | 470,481 | (38,130) | |
| Net income for the year attributable to Bank's Shareholders | 301,065 | 186,391 | |
| TOTAL EQUITY ATTRIBUTABLE TO BANK'S SHAREHOLDERS | 5,780,473 | 6,080,815 | |
| Non-controlling interests | 1,183,433 | 1,098,921 | |
| TOTAL EQUITY | 6,963,906 | 7,179,736 | |
| TOTAL LIABILITIES AND EQUITY | 75,923,049 | 71,939,450 | |

^(*) The balances for the year ended 31 December 2017 consider the alignment with the new presentation requirements established by IFRS 9. These balances are presented exclusively for comparative purposes and have not been restated following the adoption of IFRS 9, with reference to 1January 2018, as allowed by IFRS 9.

Application of Results

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In accordance with article 66 (5) (f) and for purposes of article 376 (1) (b), both of the Companies Code, and article 54 of the Bank's articles of association, we propose that the year-end results amounting to \le 59,266,674.99 and the reserve for the stabilization of dividends, in the amount of \le 30,000,000.00, be applied as follows:

- a) For the reinforcement of legal reserve, € 5,926,667.50;
- b) For the attribution of dividends €30,227,979.90, corresponding €227,979.90 to earnings and €30,000,000.00 to the reserve for the stabilization of dividends;
- c) To be distributed to employees € 12,587,009.00;
- d) € 40,525,018.59, that is, the remaining, to Retained Earnings.

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Considering that the global amount €30,227,979.90 foreseen in number one as dividends was estimated based on a unit dividend per share issued (in the case,

€ 0.002 per share) and the fact that it is not possible to make an accurate determination the number of own shares in the portfolio on the date the dividends are paid, we do hereby propose, in case of approval of the proposed allocation of dividends, the adoption of a resolution setting forth the following:

- a) The payment to each share of the unit dividend of € 0.002, the rational supporting the proposal;
- b) The dividend on the shares owned by the Company on the first day of the dividend payment period shall not be paid and shall be registered in the retained earnings account.

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We do hereby propose that, pursuant to the approval regarding the distribution of the global amount of € 12,587,009.00 foreseen in number one of paragraph c), it is resolved that the specific estimation of the amount to attribute, be established by the Executive Committee and paid together with the remuneration corresponding to June 2019.

Glossary and alternative performance measures

Assets placed with customers – amounts held by customers in the context of the placement of third-party products that contribute to the recognition of commissions.

Balance sheet customer funds – deposits and other resources from customers and debt securities placed with customers.

Commercial gap – loans to customers (gross) minus on-balance sheet customer funds.

Core income - net interest income plus net fees and commissions income.

Core net income - net interest income plus net fees and commissions income deducted from operating costs.

Cost of risk, net (expressed in basis points) - ratio of loan impairment charges for loans to customers at amortised cost and debt instruments at amortised cost related to credit operations (net of recoveries) accounted in the period to loans to customers at amortised cost and debt instruments at amortised cost related to credit operations before impairment.

Cost to core income - operating costs divided by core income.

Cost to income – operating costs divided by net operating revenues.

Coverage of non-performing exposures by impairments – loans impairments (balance sheet) divided by the stock of NPE.

Coverage of non-performing loans by impairments - loans impairments (balance sheet) divided by the stock of NPL.

Coverage of overdue loans by impairments - loans impairments (balance sheet) divided by overdue loans.

Coverage of overdue loans by more than 90 days by impairments - loans impairments (balance sheet) divided by overdue loans by more than 90 days.

Debt instruments – non-subordinated debt instruments at amortised cost and financial liabilities measured at fair value through profit or loss (debt securities and certificates).

Debt securities placed with customers - debt securities issued by the Bank and placed with customers.

Deposits and other resources from customers – resources from customers at amortised cost and customer deposits at fair value through profit or loss.

Dividends from equity instruments - dividends received from investments classified as financial assets at fair value through other comprehensive income and from financial assets held for trading and, until 2017, financial assets available for sale.

Equity accounted earnings - results appropriated by the Group related to the consolidation of entities where, despite having a significant influence, the Group does not control the financial and operational policies.

Insurance products - includes unit linked saving products and retirement saving plans ("PPR", "PPE" and "PPR/E").

Loans impairment (balance sheet) – balance sheet impairment related to loans to customers at amortised cost, balance sheet impairment associated with debt instruments at amortised cost related to credit operations and fair value adjustments related to loans to customers at fair value through profit or loss.

Loans impairment (P&L) – impairment of financial assets at amortised cost for loans and advances of credit institutions, for loans to customers (net of recoveries – principal and accrual) and for debt instruments related to credit operations.

Loans to customers (gross) – loans to customers at amortised cost before impairment, debt instruments at amortised cost associated to credit operations before impairment and loans to customers at fair value through profit or loss before fair value adjustments.

Loans to customers (net) - loans to customers at amortised cost net of impairment, debt instruments at amortised cost associated to credit operations net of impairment and balance sheet amount of loans to customers at fair value through profit or loss.

Loan to Deposits ratio (LTD) – loans to customers (net) divided by deposits and other resources from customers.

Loan to value ratio (LTV) – mortgage amount divided by the appraised value of property.

Net commissions - net fees and commissions income.

Net interest margin (NIM) - net interest income for the period as a percentage of average interest earning assets.

Net operating revenues - net interest income, dividends from equity instruments, net commissions, net trading income, other net operating income and equity accounted earnings.

Net trading income – results from financial operations at fair value through profit or loss, results from foreign exchange, results from hedge accounting operations, results from derecognition of financial assets and financial liabilities measured at amortised cost, results from derecognition of financial assets measured at fair value through other comprehensive income and results from financial assets available for sale (till 2017).

Non-performing exposures (NPE) – non-performing loans and advances to customers (loans to customers at amortised cost and loans to customers at fair value through profit or loss) more than 90 days past-due or unlikely to be paid without collateral realisation, if they recognised as defaulted or impaired.

Non-performing loans (NPL) — overdue loans (loans to customers at amortised cost, debt instruments at amortised cost associated to credit operations and loans to customers at fair value through profit or loss) more than 90 days past due including the non-overdue remaining principal of loans, i.e. portion in arrears, plus non-overdue remaining principal.

Off-balance sheet customer funds – assets from customers under management, assets placed with customers and insurance products (savings and investment) subscribed by customers.

Operating costs - staff costs, other administrative costs and depreciation.

Other impairment and provisions – impairment of financial assets (at fair value through other comprehensive income, at amortised cost not associated with credit operations and available for sale, in this case till 2017), other assets impairment, in particular provision charges related to assets received as payment in kind not fully covered by collateral, investments in associated companies and goodwill of subsidiaries and other provisions.

Other net income – dividends from equity instruments, net commissions, net trading income, other net operating income and equity accounted earnings.

Other net operating income – net gains from insurance activity, other operating income/(loss) and gains/(losses) arising from sales of subsidiaries and other assets.

Overdue loans – total outstanding amount of past due loans to customers (loans to customers at amortised cost, debt instruments at amortised cost associated to credit operations and loans to customers at fair value through profit or loss), including principal and interests.

Overdue loans by more than 90 days – total outstanding amount of past due loans to customers by more than 90 days (loans to customers at amortised cost, debt instruments at amortised cost associated to credit operations and loans to customers at fair value through profit or loss), including principal and interests.

Resources from credit institutions – resources and other financing from Central Banks and resources from other credit institutions.

Return on average assets (Instruction from the Bank of Portugal no. 16/2004) – net income (before tax) divided by the average total assets (weighted average of the average of monthly net assets in the period).

Return on average assets (ROA) – net income (before minority interests) divided by the average total assets (weighted average of the average of monthly net assets in the period).

Return on equity (Instruction from the Bank of Portugal no. 16/2004) – net income (before tax) divided by the average attributable equity + non-controlling interests (weighted average of the average of monthly equity in the period).

Return on equity (ROE) – net income (after minority interests) divided by the average attributable equity, deducted from preference shares and other capital instruments (weighted average of the average of monthly equity in the period).

Securities portfolio - debt instruments at amortised cost not associated with credit operations (net of impairment), financial assets at fair value through profit or loss (excluding the ones related to loans to customers and including trading derivatives), financial assets at fair value through other comprehensive income, assets with repurchase agreement, financial assets available for sale and financial assets held to maturity (in the latter two cases until 2017).

Spread - increase (in percentage points) to the index used by the Bank in loans granting or fund raising.

 $\textbf{Total customer funds} \ - \ balance \ sheet \ customer \ funds \ and \ off-balance \ sheet \ customer \ sheet \ sheet$